



Nathalie Beauregard

Partner, Emerging and High Growth Companies

.....
Montréal

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Bar Admission: Québec, 1989 | New York, 1989

Areas of Expertise

Defence, Security and Aerospace

Telecom

Renewable Energy

Technology

Agribusiness

Pharmaceuticals and Life Sciences

Health

Venture Capital

Artificial Intelligence

Mergers and Acquisitions

Emerging and High Growth

Companies

Nathalie is a partner in our Montréal office and a member of Osler's Emerging and High Growth Companies Group. With over 30 years of experience, she has developed recognized expertise in technology, life sciences and green tech. Nathalie's clients benefit not only from her in-depth knowledge of these various sectors but also of the major players and stakeholders. Nathalie's expertise has been largely recognized by the industry. She has been favourably ranked over the years in biotechnology and information technology law by renowned publications such as Lexpert. Best Lawyers In Canada has named her "Lawyer of the year" for Information Technology Law in its 2022 edition.

Nathalie's practice focuses on domestic and cross-border venture capital financing, merger and acquisition, fund formation, government contracts, joint ventures, licensing and collaboration agreements. She also serves as de facto counsel to privately held companies in the technology sector, providing legal advice on various matters such as raising capital and financing, negotiating commercial agreements, employment law and IP. Nathalie also advises prominent international companies, on many aspects of their operations. Nathalie serves on various boards of directors including, that of the Accélérateur de création d'entreprises technologiques (ACET), Réseau capital and Mouvement des accélérateurs d'innovation du Québec (MAIN) Recognized for her proactivity and her commitment, and appreciated for her goal-centred vision, Nathalie is a sought-after business partner who offers tangible and focused advice geared to the market.

Awards and Recognition

- **Chambers Canada: Canada's Leading Lawyers for Business:** Recognized in Life Sciences:

Corporate/Commercial (Nationwide – Canada)

- **The Canadian Legal Lexpert Directory:** Recognized in Corporate Mid-Market; Life Sciences & Health; Technology Transactions; Corporate Commercial Law
 - **Best Lawyers in Canada:** Recognized in Biotechnology Law; Cannabis Law; Corporate Law; Information Technology Law; Mergers and Acquisitions Law; Technology Law; “Lawyer of the Year”, Information Technology Law (2022); “Lawyer of the Year”, Biotechnology and Life Sciences Law (2023)
 - **LMG Life Sciences:** Leading Lawyer (Financial & Corporate)
 - **Lexpert Special Edition:** Recognized in Technology
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Community Involvement

- Réseau Capital, Member of the Board of Directors
 - Accélérateur de création d’entreprises technologiques (“**ACET**”), Board Member
 - Mouvement des accélérateurs d’innovation (« **MAIN** »), Member of Administration Council
 - Réseau Angés Québec, Board of Directors, 2008 to 2012
 - Galerie d’art d’Outremont; Board Member and Vice-President, 2011 to 2018
 - Arion Baroque Orchestra, Ambassador
 - Fondation du Barreau du Québec and Fondation de recherche en administration de l’Université de Sherbrooke, Governor
 - Fondation Armand-Frappier; member of the Organization Committee for 2014 and 2018 “Fête Champêtre”
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Credentials

Education

- HEC (Paris) and New York University (Stern), M.B.A.
 - McGill University, B.C.L., LL.B.
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Languages

- English
 - French
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Professional Affiliations

- Canadian Bar Association
- Association of Québec Women in Finance
- Canadian Venture Capital Association
- Canadian Information Technologies Law Association
- Board of Directors of the Mouvement des accélérateurs d'innovation du Québec (MAIN)