

Katie Loveland

Director, Client and Business Development

.....

Toronto

(416) 862-6594

kloveland@osler.com

.....

As Director, Client and Business Development, Katie Loveland leads business development initiatives that strengthen client relationships and support Osler’s growth priorities. She works closely with partners and practice groups to develop and implement programs that enhance market positioning and support revenue growth.

With more than 17 years of experience in professional services, including roles at several of Canada’s leading law firms, Katie brings a strategic and practical approach to client development. She has extensive experience supporting business development efforts, advancing key programs and helping teams collaborate across practices to identify new opportunities.

Katie is known for her ability to align business development efforts with firm strategy and deliver initiatives that strengthen client relationships and support long-term growth.

Credentials

Languages

- English